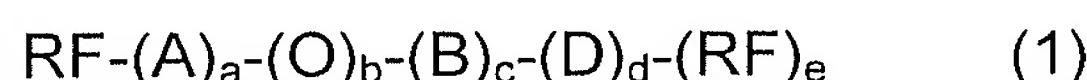


In the Claims:

1. (currently amended) A lubricant intended for solid surfaces and comprising a partially fluorinated compound of formula 1



wherein

RF is a perfluorinated radical of formula $\text{F}(\text{CF}_2)_n^-$,

n is a number from 1 to 20,

A is $\text{C}_1\text{-C}_{30}$, preferably $\text{C}_1\text{-C}_{18}$, alkylene.

B is arylene having 6 to 14 carbon atoms or is a saturated or unsaturated monocyclic or polycyclic hydrocarbon having 3 to 30, preferably 3 to 18 carbon atoms,

D is hydrogen, or $\text{C}_1\text{-C}_{30}$, preferably $\text{C}_1\text{-C}_{18}$, alkyl,

a is zero or 1,

b, c, and d are zero, 1 or 2 and e is zero or 1, with the proviso that b and c are not simultaneously zero

and a = 1, b = 0, c = 1, d = 1, and e = 0.

2. (cancelled)
3. (currently amended) The process of waxing a ski lubricant as claimed in claim 1, which is ski wax comprising the step of applying the lubricant according to Claim 1 to a surface of the ski .
4. (currently amended) The lubricant as claimed in claim 1, in the form of a A solid, a solution or a dispersion comprising the lubricant according to Claim 1.

5. (currently amended) The lubricant as claimed in claim 1 according to Claim 1, further comprising at least one second lubricant further fluorinated or nonfluorinated lubricants.
6. (new) The process of reducing the friction of a solid surface comprising the step of coating the solid surface with the lubricant according to Claim 1.
7. (new) The lubricant according to Claim 1, wherein A is a C₁ – C₁₈ alkylene.
8. (new) The lubricant according to Claim 1, wherein B is a saturated or unsaturated monocyclic or polycyclic hydrocarbon having 3 to 18 carbon atoms.
9. (new) The lubricant according to Claim 5, wherein the at least one second lubricant is fluorinated or nonfluorinated.
10. (new) A ski wax comprising the lubricant according to Claim 1.